



President's Focus ■ Louis Medcalf, CSI, CCS

The past year

The CSI year starts on July 1st and Memphis Chapter CSI is already off to a good start for another successful year. Last year's accomplishments were significant, ending with recognition by the Institute for the chapter as a whole (the Outstanding Chapter Award), for the chapter magazine (national publications award), and fellowship for an outstanding member, **Jim Neison**.

Jim's tireless contributions to CSI at the local, regional, and national level certainly earned him this medal to go with the highest award from the Gulf States Region, the Robert Bishop award and medal, and the highest Chapter award, the Manly Award and medal. I've seen the nomination package for Jim's fellowship nomination and it does not tell the whole story because Jim is the kind of guy who does a lot of 'ordinary' tasks that don't get written up or included in an award résumé, but which make things go smoother for the organizations and individuals he works with. Jim truly embodies the character as well as the service that FCSI is intended to recognize.

The entire institute owes the Memphis Chapter a debt of gratitude for its leadership in getting some of the planned changes to the convention overturned. Although there is still much work to be

done to get back to where we want to be, the Institute Board agreed at the convention to put the convention and exhibit back together and to prepare a business plan for this important annual event. Our chapter was one of the first to explore and understand the ramifications of the plans to change the convention. The carefully-worded resolution prepared primarily by **Tommy Smith** and his cogent and brief (yes, *brief*) speech in support of it at the Region Conference gave not only other chapters in this region, but other chapters all over the country inspiration and motivation to express their true feelings. The resulting groundswell was a demonstration to the leadership of the Institute and to staff that CSI is and should be a grass-roots organization.

The *Memphis Perspective* and our website were powerful tools in distributing the text of the resolution and speech. Phil McDade told me at the Region Leadership Retreat in May that he knew when the *Perspective* "hit the streets" because every director in the Institute called him after reading the resolution and speech. What a tribute to Hans and preceding editors! The directors and officers of the Institute get dozens of chapter newsletters, but they read the *Memphis Perspective*. The new year So, FY2001 is a hard act to follow. We had an enthusiastic plan-

(Continued on page 4)

About CSI

The Construction Specifications Institute

99 Canal Center Plaza,
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Alexandria, Virginia 22314

800/689-2900

www.csinet.org

Founded in 1948, the Construction Specifications Institute is a not-for-profit technical organization dedicated to the advancement of construction technology through communication, research, education, and service. CSI serves the interests of the entire construction team: architects, engineers, specifiers, contract administrators, owners, contractors, product manufacturers and suppliers.

Membership

Over 17,000 members are in touch through Construction Specifications Institute membership. CSI gives you up-to-date information to help you do your job more efficiently and effectively. For membership information call Wally Bostelmann at 901-327-7006. To contact CSI directly, call 800-689-2900.

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The Magazine

The Memphis Perspective is published ten times a year by the Memphis Chapter of the Construction Specifications Institute. Appearance of products or services, names, or editorial copy does not constitute an endorsement by the Memphis Chapter or the Construction Specifications Institute.

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Comments and submissions may be sent by e-mail to the editor at hfaulhaber@lrk.com.

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Cover graphics by Louis Medcalf.



Editorial ■ Hans Faulhaber, CSI, CDT, AIA

This month's issue is full of that pat yourself on the back stuff. As you know this happens once a year and this is the issue for accolades. This year the Annual Banquet was held on June 8, 2001 at the Fogelman Center on the University of Memphis campus. The food and drink were outstanding as was the company. Oh yes there was this band that played this year..

Jim Neison receives the number one chapter accolade with his being awarded the chapters' highest award, the Donald W. Manley Award. In addition to the prestige associated with the chapter award, Jim also received a plaque suitable for display in any place of honor. Jim was also awarded a medallion that can be worn at any CSI event be it local, regional or national.

I will let you read the articles about Jim and his service to our chapter. Without a doubt Jim is a worthy recipient of this honor and deserves our whole hearted congratulations.

In addition to the Chapter Award, there were also forty one other awards given out. In fact there were so many awards given out that I did not have the room to elaborate on why or for what the individual received the award. If you are really curious call me and I will be happy to fill you in on the details.

In addition to the awards there was also a changing of the chapter leadership. Louis Medcalf, CSI, CCS was handed the gavel as he was installed as the FY 02 Chapter President. The new leadership slate can be found on page 5 of this magazine.

In the way of member news this month, I want to report that Wally Bostelmann, underwent multiple (5 way) by-pass surgery at Baptist East Hospital, Memphis on July 18, 2001. With the Lord's help, surgery will be successful and he will be back on his feet after a day in intensive care and several days in the hospital. His wife Jackie indicated that his spirits were high and that his brother just went through a similar operation successfully. We all wish Wally a speedy recovery.

This month we have reports on both the Region Conference in Hot Springs, Arkansas and the National Convention in Dallas, Texas. You will not that both of these articles were authored by our student affiliate members. Keep up the good work!!

See you next time.

*Hans D. Faulhaber, CSI, CDT, AIA
Looney Ricks Kiss Architects, Inc.*

President's Focus

ning meeting on July 14th, we have an enthusiastic group of officers and committee chairs, and we have a solid membership base to accomplish our goals.

My general theme for this year is *"Back to Basics"* and I've asked the committee chairs to prepare goals and plans to implement that concept. While the Institute needs to continue to explore new technologies and concepts, at the grassroots level there is still a lot of work to be done to get designers and constructors to use time-proven CSI procedures for preparing specifications and administering construction contracts. I still get specifications from engineering consultants with pre-1995 section numbers and titles and that show a total lack of understanding of elementary procedures, such as *SectionFormat*.

Here are the goals that we want to accomplish this year:

1. Achieve average attendance of 50 at monthly Chapter meetings. To this end, we are going to experiment with new meeting locations.
2. Maintain and extend the reputation of Memphis Chapter CSI as the primary source for continuing education for construction professionals in the Mid-South area. To this end, we are going to make sure that all technical programs have CEUs and AIA Learning Units available.
3. Set policy for funding student participation at conferences and conventions. To this end, we are going to set up an ad hoc committee to study the problem and make a recommendation to the Board.
4. Focus on membership retention. Our numbers are slipping. As much as we need new members, it is more important to retain and use the members we already have. We also discussed targeting engineers, because they are under-represented in the Chapter.
5. Prepare a technical document on organizing and managing construction

documents. This goal was suggested during the meeting and will be assigned to the Technical Committee. All of the successful Institute documents and programs came out of local or regional activities like this idea. Vice President **Gary Cofer** articulated a need that grabbed the interest and imagination of the group and we're going to see what we can do to identify and solve some practical problems.

For our meeting in August, President-Elect **Steve Mangin** has a program on basic understandings of basic roofing systems for us. He has a long list of

great ideas and my only regret is that we have to select down just 8 meetings.

As a relative newcomer to Memphis (in September I celebrate my 6th year here), I appreciate the confidence that you have in me to lead the Chapter. I inherit a well-oiled, finely-tuned machine and I'm excited about continuing the successful efforts to improve the construction industry through focusing the talent, good will, and knowledge of diverse individuals through the unity of spirit unique to the Construction Specifications Institute.

Louis Medcalf, CSI, CCS *Hnedak Bobo Group*

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Chapter Calendar

August	13th Chapter Board Meeting 15th Chapter meeting
September	17th Chapter Board Meeting
September	20th Chapter Meeting

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Vice President	Gary Cofer, CSI		
Vice President	Steve Fredrickson, CSI		
Secretary	Pam Davidson, CSI		
Asst Secretary	Tommy Smith, CSI, CCS	387-1006	372-3777
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Asst Treasurer	John Stancil, CSI		
Past President	Carl Drennan, CSI, CDT	372-8400	372-8404

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00-03 Industry	Chris Bird, CSI		
99-02 Industry	Jim Neison, CSI, CDT	753-2954	753-2776
01-04 Industry	Mark Durham, CSI	754-5115	737-7320

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Asst Editor	Duke Walker, CSI		
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Scholarship	Jim Moncrief, CSI		
Awards	<i>Not Filled</i>		
Chapter Operations	Cliff Watson	767-0656	
Finance	Cliff Watson	767-0656	
Historian/Certification	Tommy Smith	387-1006	372-3777
Certification	Tommy Smith	387-1006	372-3777
Technical	Ronnie Bonner	577-0503	525-2570
Education	Ron Roberts	726-0810	272-6911
Programs/Nominating	Steve Mangin, CSI, CCS		
Banquet/Christmas	Christie Ruff	375-4197	375-4709
Golf Tournament	<i>Not Filled</i>		
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NEISON RECEIVES CHAPTER AWARD

INTRODUCTION

The Memphis Chapter CSIs' highest award, known as the Donald W. Manley Award is awarded to an individual who has dedicated themselves demonstrably to our organization. This award is not given out each year, but rather when there is one who is deserving of such an accolade.

This year's recipient, Jim Neison is truly deserving of the award as you will read, as he has tirelessly and unselfishly given our chapter his time knowledge and energy. He has done this to make our organization better and to promote the ideals and philosophy of the Construction Specifications Institute.

Editor

*Compiled by the Award Jury
for the Donald W. Manley Award
Additional Editorial Contribution by Tommy Smith,
CSI, CCS, RA*

James Allen Neison, CSI, CDT has been awarded the Memphis Chapter CSIs' highest award. The Donald W. Manley Award was presented to Jim Neison, CSI, CDT at the annual Memphis Chapter CSI Awards Banquet June 8, 2001 at the University of Memphis Fogelman Center. Jim is truly deserving of the chapters' highest award for his unrelenting dedication to our chapter and his many years of service to it.

Jim's countless contributions to CSI have been recognized by his elevation to Fellow in the institute. Jim was elevated at the annual awards banquet during the annual convention at Dallas Texas. Jim has worked with construction team including design professionals, constructors, and owners during his 26

years as a CSI member providing knowable technical services for the incorporation of his companies' products into the building envelope. The basis of Jim's accomplishments has been through the use of the specification principals contained within the CSI Manual of Practice and his ability to communicate these principals to the entire construction team. Jim has also made significant contributions to education by his constant encouragement of CSI members to obtain certification. Jim has made significant contributions to the success CSI from his involvement at the chapter, region and the Institute. Jim has served in practically every office of the Memphis Chapter from industry director to president of the chapter. His service to the Gulf States Region included the



Donald W. Manley Award

work on numerous committees as well as serving as institute director. Jim expended considerable efforts and was the driving force behind the regions' incorporation.

Jim is an architectural representative for the Dow Chemical Company. His area of expertise is Styrofoam building insulation. Jim graduated from Washington and Jefferson College in Washington, Pennsylvania with a Bachelor of Arts in Economics in 1961. Except for a brief period between 1982 and 1983 Jim has been a continuous member since October 1974. Jim became a Construction Document Technologist in 1986.

Jim has made the following notable contributions to our chapter: He established the first bookkeeping category numbering system for the Memphis Chapter accounting records.

- He established the first written monthly budget balance reports as a management tool for the President, Board Members and Committee Chairs.
- He initiated change from manual accounting to computerized accounting using Quicken software.
- He compiled 5 years of accounting records to facilitate the incorporation of the Memphis Chapter CSI.
- He initiated the current chapter policy of the Immediate Past President assuming the duty of Planning Chairman.
- He conducted the first chapter "speak out" meeting utilizing the Thomas Hatcher designed Institute Planning Process.
- He was a member of the Ad Hoc committee that established the

Memphis Chapter Award. He gathered historical data on the first three recipients.

- He served as President of the Memphis Chapter and newsletter Editor during the same term.
- He sponsored the Memphis Student Affiliate Chapter.
- He mentored Memphis Chapter Treasurers.
- He presented a seminar to the Memphis Student Affiliate Chapter on Insulation and Specification writing.

If that is not enough, Jim has contributed to the Memphis Chapter CSI by holding key leadership positions throughout his membership tenure. Jim has held the following positions:

- FY 86 Assistant Secretary and Treasurer
- FY 87 Treasurer, Chairman of the Finance Committee
- FY88 Treasurer, Chairman of the Finance Committee
- FY89 Treasurer, Chairman of the Finance Committee
- FY90 First Vice President-President Elect
- Chairman of the Programs Committee
- Chairman of the Long Range Planning Committee
- FY91 President
- Editor of the Chapter Newsletter
- FY92 Past President
- Chairman of the Finance Committee
- FY93 Past President
- Chairman of the Finance Committee
- FY95 Chairman of the Conferences and Convention Com-

mittee

-
-
- FY96 Chairman of the Membership Committee
- Member of the Board of Directors
- FY97 Chairman of the Membership Committee
- Member of the Board of Directors
- FY98 Chairman of the Membership Committee
- Member of the Board of Directors
- FY99 Treasurer
- FY00 Treasurer
- FY01 Member of the Audit and Operations Committee
- Member of the Board of Directors

Jim received a bronze medallion on a ribbon that he can wear to any CSI function. He was also awarded an accompanying plaque. As you can readily discern from Jim's commitment and dedication, he is truly worthy of the Memphis Chapter CSI's highest award. Congratulations Jim!



Jim Neison is presented the Manley Award by Chapter President Carl Drennan

THE CHAPTER AWARD CRITERIA

The criteria for the chapter award, known as the Donald W. Manley Award, the highest form of recognition that can be given to a member is as follows.

This award will be given to a member having at least twelve (12) years of continuous membership in the Memphis Chapter and who has portrayed exceptional and meritorious service and devotion to the Memphis Chapter and to the principles of The Construction Specifications Institute.

Any member in good standing is eligible to receive this award.

This award will be given at the annual Chapter Meeting. This award may or may not be presented in any given year. The qualifications of the nominees will determine the presentation of the award. Only one award will be given in any one year.

Nominations for this award shall be submitted to the Chapter Awards

Committee not later than 15 January, who then shall submit the name or names to the Jury. Nominations shall be accompanied by sufficient biographical data on the nominee. Nominations may be made by three (3) members in good standing or by the Awards Committee.

The Jury for this award will consist of the previous recipients of the award along with three (3) immediate past presidents of the chapter. The active senior recipient of this award shall be the Chairman of the jury.

This award will be in the form of a bronze medallion worn on a ribbon and an accompanying plaque.

The recipient at any and / or all Chapter, Region or Institute functions may wear this medallion.

BACKGROUND

I am sure that there are many of you who do not know who is responsible for recommending the Chapter Award or what the criteria is that is used in the selection of candidates. This article seeks to inform all members of the hows, whens, whys and whats regarding the award. There may be some of you who remain mystified and have nagging questions that require answers. If you are among those who are in this category, write me a letter or give me a call and I will do my best to enlighten you.

PREVIOUS CHAPTER AWARD RECIPIENTS

For those of you who are curious as to those who have received the Chapter Award, be curious no more. The following Memphis Chapter CSI members are past recipients of the Chapter Award:

- Donald W. Manley, FCSI 1993
- Clifton Watson, AIA 1995
- Joseph D. Haas, PE 1996
(Deceased)
- William A. Eades, Jr. 1997
- William E. Kaiser 1998
(Deceased)
- Jim Neison 2001

Editor



FY 2001 Chapter Awards

Each year the Memphis chapter CSI gathers at our annual banquet to pay tribute to our dedicated membership. This year featured more awards given to more individuals

than any year since I have become a member. The recognition awards go to those people who work for the good of the chapter and our industry and give their time, which is a

truly precious commodity indeed. The following list is this years award recipients.

Presidents' Award:

- Jim Neison, FCSI, CDT
- Tommy Smith, CCS, RA
- Gary Wagoner, CSI, CCS
- Wally Bostelmann, FCSI
- University of Memphis Student Chapter

Certificate of Excellence:

- Steve Mangin, CSI, CCS, CCCA
- Harvey Wilmoth, CSI, CDT,
- Greg Campbell, CSI, CCCA
- Charles Cooper, CSI, CDT
- Hans Faulhaber, CSI, CDT, AIA
- Matt Trimble, CDT
- Bill Eades, CSI, AIA
- Scott Guidry, CSI

Certificate of Merit and Appreciation

- Louis Medcalf, CSI, CCS
- Pam Davidson, CSI
- Mark Durham, CSI
- Ron Roberts, CSI, CCS
- Kristy Ruff, CSI
- Clifton Watson, CSI, AIA
- Chad Cooley, CSI, PE
- Albert Mallory III, CSI
- Butch Mullins
- Thomas E. Mason
- Duane "Duke" A. Walker
- Brenda Page
- Robin Saunders, CDT

Certificate of Appreciation

- Ronnie Bonner, CSI, RA
- Dexter Varnell, CSI, CDT, PE
- Ed Powell, CSI
- Al Hornsby, CSI
- Grace Durham
- Joan Drennan
- Jackie Bostelmann
- Temple Inland
- Pickering
- Allen and Hoshall

The following awards are special awards given by President Carl Drennan

Rookie of the Year

- Jamie Smith, CSI

For years of continuous service to the Memphis Chapter CSI:

My CSI Hero Award:

- Clifton Watson, CSI, AIA 42 year member
- Bill Eades, CSI, AIA 39 year member
- Donald W. Manley FCSI, AIA 38 year member
- Jerry Durham, FCSI, CCS, R

Gulf States Region Conference Report

Duane 'Duke' Walker
Assistant Editor
CSI Student Member
University of Memphis

The Gulf States Regional Conference in Hot Springs, Arkansas.

Although I did not know exactly what to expect, this trip was a very pleasant surprise. The Arlington Hotel accommodations were exemplary, and on behalf of the entire student contingency in attendance, we thank and salute the leadership of the Memphis CSI chapter for such excellent quartering. Attending from the Student Affiliate Chapter were **Mr. and Mrs. Mason, Brenda Page, Zachary Smith, Matthew Trimble,** and myself, **Duke Walker.**

We arrived in Hot Springs at 4:00 PM on Friday in the parking garage of the grandest hotel in the downtown area. According to Mr. Mason, it also has the steepest parking garage ramp known to man, which we measured to be elevated at approximately 33 degrees. Whoa! He said he would log that information and consider it on future critiques of our designs. Check in was a breeze, and soon we were unpacking on the seventh floor which was fortu-

nately the location of a two tiered swimming pool, large hot tub, and the hospitality suite from which the scotch and laughter flowed freely from until the wee hours on Friday and Saturday nights. After settling in, we attended the private party and tour at the For-dyce Baths which included drinks and some tasty snacks enjoyed while serenaded by a solo violinist. It was almost too much!

Welcome speeches and introductions were given promptly on Saturday morning, and soon we were hearing the first of several well conceived and professionally executed presentations. The first workshop was entitled 'Who moved my Cheese?' and focused attention on the possible problems individuals encounter when faced with *change*. Modeled after a multimillion best selling novel by the same name, this thoughtful and informative session was presented by **Edith Washington, FCSI, CCS.** Handouts, a PowerPoint presentation and a short video accompanied the energetic and genuine oratory. Interac-

ABOUT THE AUTHOR

Duane "Duke" Walker is currently studying architecture at the University of Memphis and is in his senior year. As his byline indicates he is also the Assistant Editor of the Memphis Perspective.

Once Duke Graduates he hopes to continue his architectural endeavors by working with a firm and obtaining his license. In the meantime he spends a lot of time in his design studios and performing foundation research. The research is literally foundations for buildings. Duke surveys the conditions of existing foundations and reports their condition to the property owners. Should the owner wish to have repairs made, Duke can accomplish that too.

We are lucky to have such a multifaceted player on the Memphis Perspective team. Oh and did I mention that he also plays bass??

Editor



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Program News

tion from the attendees and presenters made this a most effective seminar. Individuals in the audience found themselves sharing freely, in order to more intimately understand their own positions on the subject of *change*. I am positive that the subject of *change* was not a random occurrence at this years conference.

Later in the afternoon well known radio personality and architect **Doug Rye** demonstrated some very powerful salesmanship skills on the subject of energy efficiency in construction. Whether residential, multifamily or commercial, **Doug Rye** guaranteed deep cuts in utility costs if you would do what he suggested. Among Mr. Rye's suggestions were Marathon water heaters, geothermal heating and cooling, blown in cellulose insulation, quality duct work, and well placed caulk during the framing process. A short demonstration was given in the parking lot; a cellulose installation was performed on a short length of stud wall.

The awards ceremony and dinner was next and there were no disappointments there. From the Memphis Chapter **Scott Guidry** and **Hans Faulhaber** won official

awards, and Tommy Smith and Jim Neison were awarded Bent Ear awards for cornering influential CSI members with questions and comments during the convention.

The organization and execution of this convention seemed very smooth, and many thanks are due the members who must have worked diligently to bring it all together. While hotel staffs were efficient and friendly, the CSI people were just so helpful, easy to deal with and listen to.

The ride home was comfortable and uneventful, thanks to the fine minivan Mr. Mason brought from the rental place. The whole experience was very positive and educational for everyone, as well as entertaining and enjoyable, and a perfect mix of fun and fellowship was had around the CSI community. I think I speak for all affiliate members when I say that I feel fortunate to have been invited to attend the conference, and hope to put all things learned towards a successful future of full membership in this fine organization.



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The 2001 Dallas Convention: A Students Perspective

Brenda Page
CSI Student Affiliate Member
University of Memphis

ABOUT THE AUTHOR

Brenda Page is a senior attending the University of Memphis studying, among other disciplines architectural technology. She is a past recipient of the Dempsey B. Morrison Scholarship.

Brenda has become quite active in the Memphis Chapter and was awarded a Certificate of Merit and Appreciation at this years Annual Banquet.. We welcome her contributions to the chapter and to the newsletter.

Editor

Matt Tremble, Brandon Allen, Robin Saunders, Professor Tom Mason and I are very proud to have represented the University of Memphis Student Affiliate Chapter at the 2001 Dallas Convention.

We got to the hotel in Dallas on Wednesday night, just in time to be treated to an "all-you-can-eat" pizza party. It was a great time to meet other student participants and to renew acquaintances from past conferences. The students were given a free T-shirt, which was to be worn during the design competition, and the design competition was revealed in its entirety to the students for the first time.

We were given the challenge of designing and building a track for a marble go through with a box of assorted junk, 5400 small Lego's and 750 large Lego's.

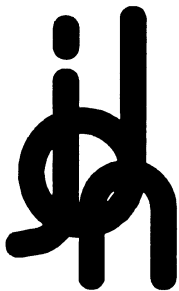
Varying points were given for the different gyrations you could make your marble go through such as a loop-de-loop, 6" free fall which returned successfully to the track, 180 degree changes in direction and so on. The competition on Thursday was very exciting. There was only 5 hours to get this contraption designed and built. Our team consisted of three architecture students and an engineering student. The teamwork that went into the design and construction was nothing less than admirable.

In the evenings there were a variety of social gatherings the conventioners could attend. This was a great opportunity for the students to "rub elbows" with professionals in the industry. I know for myself that I met many architects, engineers and product representatives, with whom I will work with many



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Convention Report Cont.

times in the future.

There were so many seminars in which to attend; it was very difficult to choose. One such seminar was from a Titanium Sales Representative, which was very informative and interesting. Many of the architecture students have a keen interest in using Titanium in their designs. This would have been a perfect seminar for anyone who is interested in knowing how to use this product and its attributes.

Friday, the students were given an opportunity to visit the Product Show. Wow! There were so many booths, so many products; it was physically impossible for me to get to all of them. As an intern for Clark-Dixon Associates, it is my responsibility to maintain current information in the product library. This is the quickest way to get to know the largest number of vendors in the shortest amount of time. The library is now packed with tons of the most current and up-to-date product literature, which is needed everyday to design the buildings we build. This is an invaluable tool for students as well.

Matt Tremble, Brandon Allen, Robin Saunders, Professor Tom Mason and I are very proud to have represented the University of Memphis Student Affiliate Chapter at the 2001 Dallas Convention.

We got to the hotel in Dallas on Wednesday night, just in time to be treated to an "all-you-can-eat" pizza party. It was a great time to meet other student participants and to renew acquaintances from past conferences. The students were given a free T-shirt, which was to be worn during the design competition, and the design competition was revealed in its entirety to the students for the first time.

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Convention Report Cont.

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Saturday was the site visit to the American Airlines Arena being built in downtown Dallas. The sports arena should open in a couple of months. There were trusses which spanned 425 feet, a practice basketball court which was built 6' under the water table and many other exciting aspects that would interest any architecture or engineering student.

Students, if you are not a member yet, I encourage you to join CSI. It is a great opportunity to hob-knob with industry professionals. If you were not able to attend this year, make it a point to attend next year. You don't want to miss out again.



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<http://www.csinet.org/technic/speccomp/scpm2002.htm> for all the information that you need to submit a winning entry or call 1-800-689-2900 to receive the competition instructions via fax. The early bird deadline is August 3, 2001(entrants will receive special prizes for submitting before this deadline) and the final deadline is October 2, 2001.